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Our Commitment

Cronulla RSL Memorial Club is a provider of hospitality and community services in the Registered Clubs industry.

We acknowledge our heritage and foundation by the ex-servicemen and women who created this great Club from humble beginnings in 1944.

Cronulla RSL Memorial Club aims to consistently provide, at the highest standard, a range of recreational and social amenities that are attractive, enjoyable and relevant to our Members in a safe and friendly environment.

ANNUAL GENERAL MEETING

NOTICE is hereby given of the Annual General Meeting of the **Cronulla R S L Memorial Club Ltd** will be held on

**TUESDAY, 21ST MAY 2024
COMMENCING AT THE HOUR OF 7PM**

**AT THE PREMISES OF THE CLUB, 38 GERRALE STREET,
CRONULLA, NEW SOUTH WALES.**

AGENDA

1. To confirm the Minutes of Previous Meeting held in May 2023.
2. To receive, consider and adopt the report of the President and Secretary.
3. To receive, consider and adopt the Financial Statement of the Company for the year ended 31st December 2023 together with the Reports therein of the Directors and Auditors.
4. To consider and if thought fit pass the Special Resolution set out below.
5. To consider and if thought fit pass the Ordinary Resolutions set out below.
6. Nomination for Life Member, Kenneth John Brown.
7. Election for two (2) Ordinary Directors for three years and declaration. Election for one (1) Ordinary Director for one year and declaration
8. General Business.

IMPORTANT: Members attending the Annual Meeting must produce their financial membership cards for 2024 and have been a member for the preceding 12 months before having voting rights.

PLEASE NOTE: Any questions on the Financial Statements need to be in the hands of the CEO 14 days prior to the Annual General Meeting.

**J Brown, President
S McNeill, Secretary**





PRESIDENT'S REPORT

Hello Members,

It has been an exceptionally busy yet fulfilling year for us at the RSL Club. In November, we embarked on a new journey with Catering HQ taking charge as our new caterers. Despite the challenging timing, just weeks before Christmas and amidst a bustling trading season, the transition was remarkably successful with minimal disruptions. This achievement speaks volumes about the excellence of our caterers, their dedicated staff, and the quality of their cuisine. Since then, they have only excelled further, and we eagerly anticipate a fruitful and enduring partnership. Heartfelt gratitude to Steve Sidd and Albie Aldahawi for their contributions.

In the financial report delivered by our Finance Chairman, Peter Kerr AM, we are pleased to share the robust state of our finances. Our real estate now boasts a valuation exceeding \$100 million, with an annual turnover of approximately \$25 million. Unlike many other clubs heavily reliant on poker machines, our income streams from catering and beverages stand strong and profitable. Additionally, our collaborative ventures with Cronulla Surf Club in catering and beverages prove mutually beneficial.

Community engagement remains paramount to us. We continue to extend our support to numerous sports clubs, charities, and internal sub-clubs. From modest contributions to substantial sponsorships, such as our annual support to the Sub Branch during ANZAC Day, totalling nearly \$30,000, and sponsorship of Sutherland Council's Australia Day Cronulla festivities.

Throughout the year, significant effort has been dedicated to exploring and developing a Master Plan for the car park property across the street. While plans are yet to be finalised, we aim to provide members with comprehensive details later this year. Any proposal concerning Club property disposal necessitates member consent, ensuring their pivotal involvement in our future endeavours.

In closing, I extend sincere appreciation to CEO Sue McNeill, her Management Team and our staff, for their unwavering dedication. To the Board, your assistance has been invaluable. We are truly fortunate to be guided by such a competent team.

Regards,

JOHN BROWN
PRESIDENT



FINANCE COMMITTEE REPORT

We are pleased to present the financial highlights for the fiscal year 2023, which reflect a continuation of the robust performance observed in 2022.

While the Net Operating Profit experienced a decline to \$1,837,907 compared to \$2,880,931 in 2022, this was primarily attributed to an increase in Administration and general expenses, including losses incurred from the sale of depreciable assets such as furniture and fittings, along with escalations in wages, insurance, payroll tax, and similar expenditures.

However, the total comprehensive income attributable to members remained strong at \$59,016,888, bolstered by a total other comprehensive income of \$57,178,981, largely driven by gains realised from the revaluation of freehold land and buildings, net of tax implications.

It's important to acknowledge the competitive landscape in our region, which continues to intensify and is anticipated to further evolve in the foreseeable future.

This commendable outcome would not have been achievable without the continued patronage of our valued members and guests.

Key indicators of the Club's financial resilience include Cash at bank amounting to \$7.01 million and a notable reduction in Bank loans, which decreased by \$1.3 million to \$2.41 million compared to \$3.71 million in 2022. Additionally, the Total equity has substantially increased to \$108.11 million, up from \$49.09 million in 2022.

On behalf of the Finance Committee, we extend our heartfelt gratitude to the ongoing efforts of our CEO, Sue McNeill, her management team, and the committed staff for their contributions in serving our members and guests.

We remain committed to maintaining our financial strength and delivering exceptional experiences for all stakeholders in the coming years.

PETER KERR AM
CHAIRMAN OF THE FINANCE COMMITTEE



CEO'S REPORT

Hello Members,

Finally, a year to rebuild and hope business returns back to the normality of years ago! 2023 has returned a good result for the Club and of course we have our members and their guests to thank for such a great result.

Staffing finally returned to the 2019 numbers which allowed the staff some level of shift flexibility. We have been working hard behind the scenes to revamp our training processes and this will continue to be a big focus in 2024.

We have continued to work on our Master Plan and acknowledge it has become a very large and complex project that requires in depth investigation and research. We are in a good position where we have time to thoroughly review opportunities and in fact exhaust them. We will update members as the process warrants.

Mid-year saw building improvements to the Deck area of the Club which has delivered a wonderful, revamped space for you to enjoy. We received final approval for a trial period of 12 months for live music on the Deck which has been a welcomed vibe!

Mid 2024 will see a refurbishment to level 3 along with the introduction of Bonfields Restaurant. Stay tuned as our marketing team release designs close to work commencing.

The biggest change of the year came in late November with the inclusion of Catering HQ to head our catering services in the restaurant and events. We acknowledge it was a difficult time of year to bump in and we certainly did test Steve Sidd and his team. We believe we are on the right pathway with Catering HQ and will continue to ensure great food to the table. The staff of Catering HQ are working well within our operational structure, which has been welcomed by our team. We expect an exciting year in 2024 from Steve and his team.

We celebrated recognition twice during 2023 within our industry when we won the Heart of Community Award, ClubsNSW and the Spirit of ANZAC Award, Highly Commended, RSL Association for our work with Manic and AWAMO. We truly hope that our work with AWAMO makes a difference for our service animals and in those war-torn areas of the world.

Our community contribution of \$240,000.00 is something as a Club we are incredibly proud of. Many wonderful organisations in our community have benefited from these funds or the use of the Clubs facilities to assist in meetings or events. Please read the community section of our report that details in full all recipients.

We held the first ever Commemoration Service to honour and remember all animals that have served our Country on the 24th February. It was truly honouring to see the NSW Police Mounted horses' division and their dogs division join us on the day along with our favourite member Manic. We thank our local community who also joined us bringing their animals with them also.

To our Operations Manager Bradley Bishop and Finance Manager Francis Van Antwerpen thank you for your support.

To the hard-working staff and Management team, thank you, keep loving what you do! During our annual Christmas Party of 2023, Keira Comyns was awarded Staff Member of the Year. Keira is a wonderful member of staff and so well respected by all who work with her. Congratulations Keira.

The Board of this club is very special, they work hard and participate so much in making this club so very successful. As I say every year thank you, I truly admire their strength and determination. President Brown, I personally thank you for your support and many hours of meetings.

Our passion, your memories – love, celebrate and connect.

Regards,

SUE MCNEILL
CHIEF EXECUTIVE OFFICER

NOTICE OF ELECTED DIRECTORS

The following candidates submitted their nominations to the Secretary for the three (3) Board Position for 2024.

John Brown

Grant Conway

Keith Ward

As three (3) positions were filled, there will be no election held at the 2024 AGM on 21st May.

Board of Directors

John Brown, President

Michael Mood

John Van Voorst

Peter Kerr AM

Grant Conway

Loretta Passerini

Keith Ward

Peter Hazeldine

J. Brown, President S. McNeill, C.E.O

NOTICE OF DIRECTOR NOMINEES



JOHN BROWN

President



MICHAEL MOOD

Vice President



JOHN VAN VOORST

Director - Chairman of the Grants Committee



PETER KERR

Director - Chairman of the Finance Committee



GRANT CONWAY

Director



LORETTA PASSERINI

Director



KEITH WARD

Director



PETER HAZELDINE

Director

BOARD OF DIRECTORS

PROCEDURAL MATTERS FOR SPECIAL RESOLUTIONS

1. To be passed, a Special Resolution must receive votes in favour from not less than three quarters (75%) of those members who, being eligible to do so, vote in person on the Special Resolution at the meeting.
2. Only Life members, Financial Service, Club and Long Service members who in each case have been members of the Club for a period of at least 12 months, are eligible to vote on the Special Resolution.
3. Under the Registered Clubs Act, members who are employees of the Club are not entitled to vote and proxy voting is prohibited.
4. The Board of the Club recommends the Special Resolution to members.

The Special Resolution is to be read in conjunction with the notes to members set out below.]

That the Constitution of Cronulla RSL Memorial Club Ltd be amended by:

- a. **inserting** new Rule 3.1(i) and **renumbering** the remaining provisions accordingly:
 - (i) *“Director Identification Number” means the number that is referred to by the same words in section 1272C of the Act that a member of the club must have before that member can be elected or appointed to office as a director of the Club.”*
- b. **deleting** renumbered Rule 3.1(j) and in its place **inserting** the following new Rule 3.1(j):

“3.1(j) “Financial member” means a member of the Club who has paid all joining fees, subscriptions, levies and other payments to the Club by the relevant due dates.”
- c. **deleting** from Rule 12.2 the words *“within six (6) weeks from the date of the nomination form being given to the Secretary or should that person’s application for membership be refused (whichever is the sooner)”*.
- d. **deleting** from the first line of Rule 12.3 the word *“are”* and in its place **inserting** the words *“may be”* so the first line reads *“Provisional members may be entitled to”*.
- e. **inserting** at the beginning of Rule 14.1 the words *“Subject to any exemptions contained in the Registered Clubs Regulation or any exemptions approved by the relevant regulatory body,”*.
- f. **inserting** at the beginning of Rule 18.1(a)(iv) the words *“for the purposes of the Registered Clubs Act only,”*.
- g. **deleting** Rule 23.1(c) and in its place **inserting** the following new Rule 23.1(c):
 - (c) *whose presence on the premises of the Club renders the Club or the Secretary liable to a penalty under the Registered Clubs Act, the Liquor Act and any other applicable law;”*
- h. **deleting** Rule 23.1(f) and in its place **inserting** the following new Rule 23.1(f):
 - (f) *who uses, or has in his or her possession, while on the premises of the Club any substance*

that the Secretary or an employee exercising this power suspects of being a prohibited drug or prohibited plant.”

- i. **inserting** into Rule 23.1(g) the word *“by-law”* after the word *“club licence,”*.
- j. **deleting** Rule 27.1 and Rule 27.1A(a) and **inserting** the following new Rule 27.1:

“Subject to Rule 35 the Board shall consist of:

 - (i) *Seven (7) Directors comprising of a President and six (6) Ordinary Directors to be elected by the members or appointed by the Board to fill casual vacancies in accordance with Rule 35.3; and*
 - (ii) *up to 2 directors appointed by the Board pursuant to Rule 27.1A(a1).”*
- k. **inserting** into Rule 27.1A(a1) after the words *“The Board may appoint”* the words *“up to”*.
- l. **inserting** the following new Rule 27.1A(a6):
 - (a6) *A member who has at any time been appointed as a director of the Club pursuant to clause 31 of the Registered Clubs Regulations will be eligible for election to the Board and shall be exempt from:*
 - (i) *the requirement of being a member of a particular category of membership; and*
 - (ii) *being a member of the Club for a specific period of time before standing for or being elected to the Board;*
 - (ii) *the eligibility requirements set out in Rules 27.3(h) and 27.3(i).”*
- m. **inserting** into Rule 27.2 after the words *“Subject to Rule”* the words *“27.1A(a6) and”*.
- n. **inserting** into the start of Rule 27.3 the words *“Subject to Rule 27.1A(a6).”*
- o. **inserting** new Rule 29.4(g) and **renumbering** the remaining provisions accordingly:
 - (g) *issue requests and directions to members which may be reasonably required for the proper conduct and management of the Club.”*
- p. **deleting** Rule 31.2 and in its place **inserting** the following new Rule 31.2:

“31.2 Notwithstanding anything contained in the Act, a director who has a material personal interest in a matter that is being considered at a meeting of the Board, or of the Directors of the Club:

 - (a) *must not vote on the matter; and*
 - (b) *must not be present while the matter is being considered at the meeting.”*
- q. **deleting** Rule 32.1 and in its place **inserting** the following new Rule 32.1:

“32.1 The Club must comply with the requirements of the Registered Clubs Accountability Code (as amended from time to time) and the provisions of this Rule 32. If there is any inconsistency between the Registered Clubs Accountability Code and this Rule 32, the provisions of the Registered Clubs Accountability Code shall prevail to the extent of that inconsistency.”
- r. **deleting** Rule 35.1(d) and in its place **inserting** the following new Rule 35.1(d):
 - (d) *is absent from meetings of the Board for a continuous period of ninety (90) days (calculated from the last meeting of the Board attended) without leave of absence from the Board, unless the Board determines that their office is not vacant as a result of that absence.”*
- s. **deleting** Rule 44 in its place **inserting** the following new Rule 44:

SPECIAL RESOLUTION

- "44.1 A notice may be given by the Club to any member either:
- (a) personally; or
 - (b) by sending it by post to the address of the member;
 - (c) by sending it by any electronic means;
 - (d) by notifying the member, either personally, by post, or electronically, that the notice is available and how the member can access the notice.
- 44.2 Where a notice is sent to a member in accordance with Rule 44.1(a), the notice is deemed to be received on the day it is given to the member.
- 44.3 Where a notice is sent to a member in accordance with Rules 44.1(b) and (c), the notice shall be deemed to have been received by the member on the day following that on which the notice was sent.
- 44.4 Where a notice is sent to a member in accordance with Rule 44.1(d), the notice shall be deemed to have been received by the member on the day following that on which the Club provided the member with the relevant information to access the notice."

- t. **BY** making such other consequential amendments necessary to give effect to this Special Resolution including ensuring that the accuracy of all Rule numbers and cross referencing of Rules and paragraphs in the Constitution.

NOTES TO MEMBERS ON SPECIAL RESOLUTION

1. The Special Resolution proposes a series of amendments to the Club's Constitution to bring it into line with best practice and the requirements of the Corporations Act, Liquor Act and Registered Clubs Act (**RCA**).
2. Paragraphs **(a)** and **(b)** insert a new definition and amend an existing definition in the Constitution.
3. Paragraphs **(c)** and **(d)** update the Rules that relate to Provisional membership including by removing the 6 week time limit on a person's application for Provisional membership.
4. Paragraph **(e)** relates a change to Temporary membership to bring the Constitution into line with the RCA.
5. Paragraph **(f)** updates the requirement of the Club to keep a register of members to align with the RCA.
6. Paragraphs **(g)** to **(i) inclusive** insert new provisions relating to the removal of persons from the Club's premises to bring the Constitution into line with the Liquor Act and best practice.
7. Paragraphs **(j)** and **(k)** delete redundant historical provisions in the Constitution that reduced the total number of elected Board members gradually from 9 persons to 7 persons over the elections held in 2020 and 2021. As the Board now consists of seven elected directors, the historical provisions that altered the composition of the Board should now be removed. Paragraph **(k)** clarifies that the Board has the power

to appoint up to two members to the Board in accordance with the provisions of the Registered Clubs Regulation, but it is not required to do so. The members shall continue to elect the seven directors in the usual way in accordance with the Triennial Rule.

8. Paragraphs **(l)** to **(n) inclusive** insert a new provision to exempt a member who has previously been appointed to the Board from the usual eligibility requirement of being a member of the Club for at least three years and from the prohibition on the election of a member who has been an employee of the Club in the previous three years. This exemption will only apply to any members of the Club who have previously been appointed to the Board pursuant to clause 31 of the Registered Clubs Regulations. All other Constitutional eligibility rules and legal requirements for directorship will apply to any member who has previously been appointed to the Board and in future nominates for election. Any member who has not been appointed to the Board will remain subject to the usual eligibility requirements set out in the Constitution and at law.
9. Paragraph **(o)** inserts a new provision clarifying that the Board has the power to issue requests and directions to members of the Club that may be reasonably required for the proper conduct and management of the Club.
10. Paragraph **(p)** updates the Rule that requires directors to declare all material personal interests to accord with the Corporations Act, the common law and best practice.
11. Paragraph **(q)** reflects the requirements of the RCA regulations, requiring the Club's Board and management to accord with the Registered Clubs Accountability Code as it may be amended from time to time.
12. Paragraph **(r)** updates a ground upon which a casual vacancy on the Board of the Club will arise by clarifying that a director who is absent for 90 days without a leave of absence will automatically vacate their office, unless the Board resolves that the director remains in office.
13. Paragraph **(s)** amends existing provisions regarding notices to members to bring the Constitution into line with Corporations Act and RCA.
14. Paragraph **(t)** permits any necessary amendments to be made to address any anomaly in rule numbering can cross referencing throughout the Constitution.
15. The Board of the Club recommends that members vote in favour of the Special Resolution as it will keep the Club's Constitution current with relevant legislation affecting clubs.

SPECIAL RESOLUTION CONT.

FIRST ORDINARY RESOLUTION

That pursuant to the Registered Clubs Act 1976:

1. That the members hereby approve expenditure by the Club, until the next Annual General Meeting of the Club, for the following:
 - a. The reasonable costs of Directors attending seminars, lectures and other educational activities (including Directors Mandatory training required under Clubs NSW continuing Professional Development Program) as determined by the Board from time to time.
 - b. The reasonable costs (including travel and accommodation expenses) of Directors attending meetings, conferences and trade shows conducted by Clubs NSW, the Club Managers Association and such other conferences and trade shows, as determined by the Board from time to time.
 - c. The reasonable cost of Directors attending any other registered club for the purpose of viewing and assessing its facilities, as determined by the Board as being necessary for the benefit of the Club.
 - d. The reasonable cost of Directors (and their spouses/partners if required) attending any club, conference, community or charity function as the representatives of the Club and authorised, by the Board, to do so.
 - e. The reimbursement of reasonable out of pocket expenses incurred by Directors travelling to and from Board meetings, or other duly constituted meetings of any committee of the Board.
 - f. The reasonable cost of meals and beverages, for each Director, before and after a Board or committee meeting, on the day of that meeting when such meeting coincides with a normal meal time.
 - g. The reasonable expenses incurred by Directors, either within the Club or elsewhere in relation to such other duties including entertainment of special guests of the Club and other promotional activities approved by the Board, on production of documentary evidence of such expenditure.
 - h. The reasonable cost of Club blazers/uniforms being provided to Directors, as required.
 - i. The provision of designated car parking spaces for Directors and Sub Branch Executive in the Club's car park.
 - j. The reasonable cost of an annual dinner for Directors and their spouses/partners and other invited guests.
2. The members acknowledge that the benefits in paragraph 1 are not available to members generally but are only for those who are Directors of the Club.

NOTES TO MEMBERS ON THE FIRST ORDINARY RESOLUTION

[These notes are to be read in conjunction with the proposed First Ordinary Resolution set out above]:

1. The First Ordinary Resolution is to have the members in general meeting approve expenditure by the Club for Directors to attend seminars, lectures, trade displays and other similar events to be kept abreast of current trends and developments, which may have a significant bearing on the Club and for other out of pocket expenses. Included in the First Ordinary Resolution is the cost of Directors attending functions as representatives of the Club and, if required, the costs of their spouses/partners also attending those functions.
2. Section 10(6)(d) of the *Registered Clubs Act* allows Directors to be paid out of pocket expenses reasonably incurred by them in the course of carrying out their duties provided the expenditure is approved by a current resolution of the Board. The purpose of the Ordinary Resolution is to disclose the nature of such expenditure and to seek members' approval for it.
3. Section 10(6A) of the *Registered Clubs Act* provides that the Club can provide different benefits for different classes of members provided the benefit is not in the form of money or a cheque or promissory note and the benefit is approved by a general meeting of the members prior to the benefit being provided.

[These notes are to be read in conjunction with the proposed Ordinary Resolution set out above:]

1. The Second Ordinary Resolution proposes that the members approve an honorarium payment to Directors for their considerable contribution to their duties until the next Annual General Meeting.
2. These provisions are not contained in the Constitution and members must decide annually on the payment of an honorarium to Directors for each year.
3. This Ordinary Resolution allows the Board to determine the appropriate split of the amount approved each year which will reflect the vastly different contributions made by individual Directors from year to year.
4. The total amount for honorariums approved by members at the annual general meeting held in 2023 was \$94,000. The Board propose an increase on last year's honorarium by an amount of \$14,000 (to \$108,000 in total) set out in the Second Ordinary Resolution. The increase is to reflect the greater number of meetings and contributions that will be required from the Board until the annual general meeting to be held in 2025.
5. As members are aware, the Club is currently exploring its options in relation to developing the properties held by the Club on Gerrale Street. The proposed development project, if it progresses, will be a significant undertaking for the Club and will require the Board to meet frequently to consider and administer the proposed development.
6. As the Directors will be required to provide significant contributions in the coming year that are over and above the Board's usual operations, the increased honorarium to be provided to Directors via the Second Ordinary Resolution reflects this greater participation.
7. The members acknowledge that the benefits in the Second Ordinary Resolution above are not available to members generally but only for those who are Directors of the Club and are in keeping with their role of Directors.

PROCEDURAL MATTERS FOR ORDINARY AND SPECIAL RESOLUTIONS

1. Amendments to the Ordinary Resolutions and the Special Resolution will not be permitted from the floor of the meeting other than for minor typographical or clerical corrections which do not change the substance or effect of the Special Resolution.
2. To be passed, the Special Resolution requires votes from not less than three quarters of those members who being eligible to do so, vote in person on the Special Resolution at the Annual General Meeting.
3. Under the Club's Constitution only Life members, Service members, Club members and Long Service members who in each case have been members of the Club for the preceding twelve 12 months are eligible to vote on the Special Resolution.

SECOND ORDINARY RESOLUTION

4. To be passed, the Ordinary Resolutions require votes from not less than three quarters of those members who being eligible to do so, vote in person on the Ordinary Resolutions at the Annual General Meeting.
5. Under the Club's Constitution only Life members, Long Service members and those Service members and Club members who have been members of the Club for the preceding twelve 12 months are eligible to vote on the Ordinary Resolutions.
6. Under the Registered Clubs Act proxy voting is prohibited and members who are employees of the Club are ineligible to vote.

The Board of Directors recommend that member Mr Kenneth John Brown Badge No.1 be granted Life membership of the Club for his outstanding services to the Club in accordance with the Club's Constitution.

NOTES TO MEMBERS ON THE LIFE MEMBERSHIP RESOLUTION

1. The Life Membership Resolution proposes for members to grant Life membership on Mr Kenneth John Brown.
2. The Board received a nomination for Life membership for Mr Kenneth John Brown on the 19th December 2023. The nomination was proposed by Mr Michael Mood Badge No 2 and seconded by Mr John Van Voorst Badge no 3
3. The Board has approved that the nomination for Life membership is put to members in consideration of Mr Kenneth John Brown's outstanding service to the Club.
4. If a three-quarters majority of the members who vote approve the Life membership resolution, Mr Kenneth John Brown will be admitted as a Life member of the Club. A person elected as a Life Member is relieved from any requirement to pay annual subscriptions to the Club.



LIFE MEMBERSHIP RESOLUTION

COMMUNITY

Cronulla RSL has a deep-rooted commitment to serving and supporting the local community, constantly striving to make a positive and lasting impact.

Over the past 12 months, The Club has continued to go beyond its primary role as a veterans' club, and has extended its reach to various community initiatives, charitable causes and events, that uplift and enrich the lives of individuals and families in the Sutherland Shire. The unwavering support of our members and local community has been the driving force behind our incredible contribution.

From the 1st January to 31st December 2023, Cronulla RSL worked with a number of wonderful organisations and donated approximately \$240,000 to the local community.

- \$112,042.50 was made available to local organisations through the ClubGRANTS program (excluding \$45,000 in-kind supporting the Cronulla RSL bowling green)
- \$128,000 sponsorships, cash donations and in-kind support

In addition, the Club also continued to remain dedicated to the recognition of remembrance days, whilst also identifying and creating more relevant ways to provide support.



ClubGRANTS is a statewide initiative of NSW clubs, local councils and the NSW Government and is available to community groups, charities and sporting teams. It is designed to provide financial support for projects and front-line services in the local community and to ensure that the disadvantaged in the community are better positioned to benefit from the substantial contributions made by those clubs.

Our worthy recipients of the 2023 Clubs Grants (1st September 22 – 31st August 23) included:

CATEGORY 1

- UC New Beginnings Uniting Church – Cronulla Community Cafe (1)
- Cronulla RSL Sub-Branch – Commemorative Events (2)
- Cronulla Surf Life Saving Club (Cronulla Crays) – Learn to Swim Program
- Wandering Women (3)

Through the ClubGRANTS program, Cronulla RSL have been able to help Wandering Women enhance the mental health & wellness of local women.

The ClubGRANTS funding has allowed the organisation to run a 3 part program, including a 6 week learn to swim course, mental health art classes (Zentangle) and volunteering sessions at local nursing homes.

CATEGORY 2

- Cronulla Girls Boardriders – Equipment Upgrade (4)
- Cronulla RSL Football Club – Youth Academy
- Cronulla RSL Table Tennis Club – Equipment Upgrade
- Cronulla RSL Bowling Green
- Elouera Boardriders Club – Rash Shirts & Club Support
- Gymea Bay Public School P&C – Gymea Lily Festival
- Shire Events Live – Cronulla Jazz and Blues Festival (5)
- Southern Sydney Swim Team – Swimming Caps
- Southside Malibu Club – Equipment Upgrade (6)

Cronulla RSL provided funding through the ClubGRANTS program to Southside Malibu Club, to upgrade of their existing trailer, including a modification & wrap. Plus, the Club purchased new rash shirts for competitors.



CASH DONATIONS & IN-KIND SUPPORT

We have been working with these wonderful organisations to help build a stronger community. Through cash donations or in-kind support (from 1st January 2023–31st December 2023), we have been able to support the fantastic services they provide for people of our local area.

CASH DONATIONS & SPONSORSHIP

- Cronulla Canoe Outrigger Club
- Port Hacking Outrigger Club
- Sailability
- SB Rally
- Shire Shred (1)

Surfers Rescue 24/7 – Trauma Course (2):

Cronulla RSL funded for members of the board riding community to participate in a one-of-a-kind course, developed by Surfers Rescue 24/7, Surfing NSW & Tacmed. During the session, they learnt crucial board rescue and trauma & bleeding control skills for an ocean based environment. Only 4% percent of all beaches are patrolled by our awesome professional and volunteer lifeguards, surfers are a huge asset when it comes to saving lives. With this knowledge, these board riders will be equipped to assist in an emergency situation and could ultimately save a life.

Surfing NSW Volkswagen Surfmasters Competition

Surfing Sutherland Shire

Sutherland Shire Council – Australia Day (3)

Sutherland Shire Council – Youth Week (4)

Sylvanvale Car Show

Woolooware High School Gala Day

Woolooware Shores Trishaw Fund

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FUNDRAISING SUPPORT

From the 1st January – 31st December 2023, Cronulla RSL contributed to the fundraising initiatives of various schools, organisations and charities. This has allowed The Club to assist with the financial well-being of these groups, while also fostering a sense of partnership and shared commitment to the local community. These organisations included:

- Bonnet Bay Public School
- Bosco
- Caringbah North Primary School
- Caringbah North Public School
- Caringbah Primary School

- Caringbah Public School
- De La Salle
- De La Salle Caringbah
- Hopefield
- Jackos Swim for Breast Cancer

- Jannali Public School
- Miranda Public School
- More Than a Run
- Oyster Bay Public School

- Port Hacking Putters
- South Cronulla Bowling Club

- South Cronulla OOSH
- Southern Sydney Swim Team

St George Spear Fishing Club

Paragon PT – Stride for Stroke

Sutherland Shire Council Animal Shelter

IN KIND

- Cronulla Point Boardriders
- Cronulla Rotary
- Cronulla Surf Life Saving Club
- Cronulla Toastmasters
- Hopefield – Warm Winter’s Dinner
- Hungry Point Land Manager
- Southern Cross Art Group (5)
- Southern Sydney Swim Team
- Sutherland Shire LGA ClubGRANTS Committee – Presentation (6)
- Sutherland Shire Business Chamber – Shark Dive
- Sutherland Shire Council – End of Life Workshop
- Sutherland Shire Council – Youth Week Climate Forum (7)
- Wondering Women – Pub Choir
- Cronulla Chamber of Commerce



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Your Directors present their report on the company for the year ended 31 December, 2023.

DIRECTORS

The names of Directors of the company during the financial year and at the date of this report are:

Name	Position	No. years as Director of company	Director Meetings	
			Eligible to attend	Meetings attended
Kenneth John BROWN	President	15	14	14
Michael Arthur MOOD	Vice President	13	14	14
Loretta Susy Paola PASSERINI	Director	1	14	10
Peter Henry KERR	Director	6	14	12
John William VAN VOORST	Director	7	14	14
Grant Sidney CONWAY	Director	2	14	12
Peter HAZELDINE	Director; appointed 23 May, 2023	-	9	8
Keith WARD	Director; appointed 23 May, 2023	-	9	9

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

The company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the company is wound up, the Constitution of the company states that each member is required to contribute a maximum of \$1 toward meeting any outstanding obligations of the entity. As at 31 December, 2023, the total amount that members of the company were liable to contribute if the company was wound up is \$32,463 (2022: \$36,177).

COMPANY SECRETARY

Mrs Susan McNeill was appointed Company Secretary and Chief Executive Officer of the company on 2 October, 2015.

PRINCIPAL ACTIVITIES

The principal activities of the company during the financial year were the operation of a licensed club providing social and sporting activities for members and their guests. There were no significant changes in the nature of the company activities during the year.

OPERATING RESULTS

The operating profit before tax of the company for the year amounted to \$1,870,188 (2022: \$2,880,931).

SHORT AND LONG TERM OBJECTIVES

The principal long and short term objectives of the company are to operate a licensed social club for the use of the members and their guests.

STRATEGY FOR ACHIEVING THE OBJECTIVES

The Board of Directors and management regularly address cash flow forecasts and apply budgetary controls to monitor the financial condition of the company.

CORE AND NON-CORE PROPERTIES

The Directors determine that the following properties are core property of the company, under the Registered Clubs Act 1976 (NSW):

- 38 Gerrale Street, Cronulla, NSW 2230
- 109-113 Gerrale Street, Cronulla, NSW 2230 (Car Park)

The company has no non-core property.

AUDITOR INDEPENDENCE DECLARATION

The Auditor Independence Declaration for the year ended 31 December, 2023 has been received and can be found on page 3 of this financial report.

Signed in accordance with a resolution of the Board of Directors.



KENNETH JOHN BROWN

President

Dated this 19th day of March, 2024.

BUSINESS PARTNER ACCOUNTANTS

ABN 31 254 110 993

Chartered Accountants and Business Advisors

PO Box 634
Miranda NSW 1490
E-mail: info@bpaccountants.com.au

Principal: Mark J. Lennon B.Comm., FCA
Tel: (02) 9524 2966
Fax: (02) 9524 2933

Suite 6, First Floor
525 Kingsway
(Cnr. Clubb Cr.)
Miranda NSW 2228

AUDITOR INDEPENDENCE DECLARATION

To the Directors of Cronulla R.S.L. Memorial Club Limited:-

In relation to our audit of the annual report of Cronulla R.S.L. Memorial Club Limited for the year ended 31 December, 2023, we declare that, to the best of our knowledge and belief, there have been:

- (i) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Business Partner Accountants
Business Partner Accountants
Chartered Accountants

Mark J Lennon
Mark J Lennon

Dated this 19th day of March, 2024.

	Note	2023 \$	2022 \$
Sales revenue	2(a)	17,054,270	16,537,876
Other revenue	2(b)	184,935	82,410
Net operating revenue		<u>17,239,205</u>	<u>16,620,286</u>
Expenses			
Cost of goods sold	3(a)	3,081,958	3,086,035
Trading expenses	3(b)	4,040,923	3,848,777
Administration and general expenses	3(c)	5,954,593	4,819,220
Clubhouse expenses	3(d)	1,240,615	1,021,060
Finance costs	3(e)	118,985	49,999
Social, sporting and amenities expenses	3(f)	931,943	914,264
Total expenses		<u>15,369,017</u>	<u>13,739,355</u>
Profit before income tax		1,870,188	2,880,931
Income tax expense	4	32,281	-
Profit after income tax	16	<u>1,837,907</u>	<u>2,880,931</u>
Other comprehensive income			
<i>Items that will not be re-classified subsequently to profit or loss:</i>			
Gain on revaluation of freehold land, net of tax (nil)		47,300,000	-
Gain on revaluation of buildings, net of tax (nil)		9,878,981	-
Total other comprehensive income for the year		<u>57,178,981</u>	<u>-</u>
Total comprehensive income for the year		<u>59,016,888</u>	<u>2,880,931</u>
Profit attributable to members of the company		<u>1,837,907</u>	<u>2,880,931</u>
Total comprehensive income attributable to members of the company		<u>59,016,888</u>	<u>2,880,931</u>

The accompanying notes form part of these financial statements

STATEMENT OF FINANCIAL POSITION

FOR THE YEAR ENDED
31 DECEMBER, 2023

	Note	2023 \$	2022 \$
ASSETS			
Current assets			
Cash and cash equivalents	5	7,691,755	6,903,048
Trade and other receivables	6	204,426	88,585
Inventories	7	237,877	222,476
Other assets	8	329,619	333,606
Total current assets		<u>8,463,677</u>	<u>7,547,715</u>
Non-current assets			
Property, plant and equipment	9	104,581,153	47,180,216
Other non-current assets	8	401,533	484,358
Total non-current assets		<u>104,982,686</u>	<u>47,664,574</u>
Total assets		<u>113,446,363</u>	<u>55,212,289</u>
LIABILITIES			
Current liabilities			
Trade and other payables	10	2,032,467	1,485,681
Current portion of long-term borrowings	11	1,200,000	1,304,817
Provisions	12	356,666	384,162
Other current liabilities	13	471,143	456,547
Total current liabilities		<u>4,060,276</u>	<u>3,631,207</u>
Non-current liabilities			
Long-term borrowings	11	1,212,220	2,412,244
Provisions	12	62,254	74,113
Total non-current liabilities		<u>1,274,474</u>	<u>2,486,357</u>
Total liabilities		<u>5,334,750</u>	<u>6,117,564</u>
Net assets		<u>108,111,613</u>	<u>49,094,725</u>
EQUITY			
Retained earnings	15	20,139,596	18,301,689
Reserves	14	87,972,017	30,793,036
Total equity		<u>108,111,613</u>	<u>49,094,725</u>

The accompanying notes form part of these financial statements

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED
31 DECEMBER, 2023

	Retained Earnings \$	Asset Revaluation Reserve \$	Total \$
Balance as at 31 December, 2021	15,420,758	30,793,036	46,213,794
Profit for the year ended 31 December, 2022	2,880,931	-	2,880,931
Balance as at 31 December, 2022	<u>18,301,689</u>	<u>30,793,036</u>	<u>49,094,725</u>
Profit for the year ended 31 December, 2023	1,837,907	-	1,837,907
Other comprehensive income			
- gain on revaluation of land and buildings	-	57,178,981	57,178,981
Balance as at 31 December, 2023	<u>20,139,596</u>	<u>87,972,017</u>	<u>108,111,613</u>

The accompanying notes form part of these financial statements

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED
31 DECEMBER, 2023

	Note	2023 \$	2022 \$
Cash flows from operating activities			
Cash receipts from operations		18,660,685	18,475,125
Payments to suppliers and employees		(14,674,271)	(14,122,546)
Interest received		138,284	22,009
Interest paid		(118,985)	(49,999)
Income tax paid		(47,943)	-
Net cash inflow (outflow) from operating activities	16(a)	<u>3,957,770</u>	<u>4,324,589</u>
Cash flows from investing activities			
Payment for property, plant and equipment		(1,926,844)	(1,221,123)
Proceeds from sale of plant and equipment		62,623	64,762
Net cash inflow (outflow) from investing activities		<u>(1,864,221)</u>	<u>(1,156,361)</u>
Cash flows from financing activities			
Net increase (decrease) in borrowings		(1,304,842)	(1,476,000)
Net cash inflow (outflow) from financing activities		<u>(1,304,842)</u>	<u>(1,476,000)</u>
Net increase (decrease) in cash and cash equivalents		788,707	1,692,228
Cash and cash equivalents at start of the financial year		6,903,048	5,210,820
Cash and cash equivalents at end of year	16(b)	<u>7,691,755</u>	<u>6,903,048</u>

The accompanying notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED
31 DECEMBER, 2023

The financial statements are for Cronulla R.S.L. Memorial Club Limited as an individual entity, incorporated and operating in the State of New South Wales, Australia. Cronulla R.S.L. Memorial Club Limited is incorporated as a company limited by guarantee.

Note 1 - Statement of significant accounting policies

(a) Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Simplified Disclosures issued by the Australian Accounting Standards Board ("AASB") and the Corporations Act 2001. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

The financial statements were authorised for issue on 19th day of March, 2024 by the Directors of the company.

(b) Accounting policies

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

(i) Revenue

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, duties and amount of Goods and Services Tax (GST). Revenue is recognised for the major business activities as follows:

Sales revenue

Sales revenue comprises revenue earned from the provision of food, beverage and other goods and is recognised when the goods are delivered.

Interest revenue

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Commission revenue

Commission revenue is recognised when control of a right to receive consideration for the provision of services has been attained.

Poker machine takings

Poker machine revenue is recognised when net takings from the poker machines are recorded.

Rendering of services

Revenue from rendering of services comprises revenue from gaming facilities together with other services to members and other patrons of the club and is recognised when the services are

Government grants and incentives

Government grant and incentive income is recorded as received.

(ii) Income tax

The charge for current income tax expense is based on the portion of profit attributable to non-members, income from third parties and investment income. The balance of net income is not taxable under the mutuality principle as determined in accordance with the Income Tax Assessment Act 1997.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recording of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the Statement of Comprehensive Income except where it relates to items that may be credited directly to Equity, in which case the deferred tax is adjusted directly against Equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account, or which may be realised in the future, is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the economic entity will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

Deferred income tax asset has not been recognised in these accounts on the basis that future tax profits may not be available, with certainty, against which deductible temporary differences can be utilised.

(iii) Property, plant & equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation or amortisation.

Property

Freehold land and buildings are recorded at fair value, based on periodic valuations by an external independent valuer; refer Note 9(a) to these financial statements.

Plant and equipment

Plant and equipment, comprising the plant and equipment, fixtures and fittings, poker machines and motor vehicles, are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the asset employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Plant and equipment that have been contributed at no cost, or for nominal cost, are valued and recognised at the fair value of the asset at the date it is acquired.

Depreciation

The depreciable amounts of all fixed assets, including building improvements and capitalised leased assets, but excluding land and buildings, are depreciated on a straight-line basis over their useful lives to the company commencing from the time the asset is held ready for use.

Building improvements have been, and will continue to be, depreciated in accordance with Australian Accounting Standard "AASB 116: Property, Plant and Equipment".

The depreciation rates used for each class of depreciable assets are:

<u>Class of fixed assets</u>	<u>Depreciation Rate</u>
Buildings (at valuation, plus subsequent costs - Note 9)	2.72% to 20%
Plant and equipment	2.5% to 33.3%
Furniture and fittings	1% to 27%
Motor vehicles	8.33% to 25%
Poker Machines	20% to 27%

The asset residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Each asset class carrying amount is written down immediately to its recoverable amount if the class carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the Statement of Comprehensive Income. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset will be transferred to retained earnings.

(iv) Employee benefits

Provision is made for company liability for employee entitlement benefits arising from services rendered by the employees to the end of the reporting date. Employee entitlements that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

Contributions are made by the entity to employee superannuation funds and are charged as expenses when incurred.

(v) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset but not legal ownership are transferred to the company, are classified as finance leases. Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual value.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the entity will obtain ownership of the asset. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments under operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

(vi) Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Short-term deposits at bank are shown within Financial Assets in current assets on the Statement of Financial Position

(vii) Trade and other receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts. Collectability of trade receivables is reviewed on an on-going basis. Debts which are known to be uncollectible are written-off. A provision for doubtful debts is established when there is objective evidence that the company may not be able to collect all amounts due according to the original terms of receivables.

(viii) Goods and services tax ("GST")

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office ("ATO"). In these circumstances the GST is recognised as part of the cost of acquisition of an asset or as part of an item of expenses. The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis, except for the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the ATO. The GST component of financing and investing activities which is recoverable from, or payable to, the ATO is classified as a part of operating cash flows. Accordingly, investing and financing cash flows are presented in the Statement of Cash Flows net of GST that is recoverable from, or payable, to the ATO.

(ix) Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis.

(x) Trade and other payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the company during the reporting period which remain unpaid. The balance is recognised as a current liability, with the amounts normally paid within 30 days of recognition of the liability.

(xi) Provisions

Provisions are recognised when the entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

(xiii) Financial Instruments

Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (i.e., trade date accounting is adopted). Financial instruments are initially measured at fair value plus transactions costs except where the instrument is classified "at fair value through profit or loss", in which case transaction costs are expensed to profit or loss immediately.

Classification and subsequent measurement

Financial instruments are subsequently measured at fair value or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Where applicable, amortised cost would be calculated as:

- the amount at which the financial asset or financial liability is measured at initial recognition;
- less principal repayments;
- plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated using the effective interest method; and
- less any reduction for impairment.

Financial assets at fair value through profit or loss

Financial assets are classified at "fair value through profit or loss" when they are held for trading for the purpose of short-term profit taking, or where they are derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. The company has no such assets, other than in cash, or cash equivalent form.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Loans and receivables are included in current assets, except for those which are not expected to mature within 12 months after the end of the reporting period, in which case they are classified as non-current

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost. Held-to-maturity investments are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period, in which case they are classified as current assets.

If during the period the company sold or reclassified more than an insignificant amount of the held-to-maturity investments before maturity, the entire held-to-maturity investments category would be tainted and reclassified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments. The company has no such assets.

Available-for-sale financial assets are included in non-current assets, except for those which are expected to be disposed within twelve months after the end of the reporting period, in which case they are classified as current assets.

Financial liabilities

Non-derivative financial liabilities, excluding financial guarantees, are subsequently measured at amortised cost.

Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's-length transactions, reference to similar instruments and option pricing models.

Impairment

At the end of each reporting period, the entity assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the Statement of Comprehensive Income.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are discharged, cancelled or expired. The difference between the carrying value of the financial liability, which is extinguished or transferred to another party, and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

(xii) Impairment of assets

At the end of each reporting period, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the Statement of Comprehensive Income.

Where the future economic benefits of the asset are not primarily dependent upon the asset's ability to generate net cash inflows and when the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use is determined as the depreciated replacement cost of an

Where it is not possible to estimate the recoverable amount of a class of assets, the entity estimates the recoverable amount of the cash-generating unit to which the class of assets belongs.

Where an impairment loss on a re-valued asset is identified, this is debited against the revaluation surplus in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that same class of asset.

(xiv) Critical Accounting Estimates and Judgments

The Directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

Key estimates - Impairment

The company assesses impairment at each reporting date by evaluating conditions specific to the company which may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of an asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

(xv) Comparative figures

Where required by the Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current year.

	2023 \$	2022 \$
Note 2 -Revenue from ordinary activities		
(a) Revenue from operations		
Sales revenue		
Bar sales	6,904,727	6,691,787
Surf Club sales and room hire	473,604	464,669
Functions catering	443,995	542,050
Coffee Shop	97,173	79,419
	<u>7,919,499</u>	<u>7,777,925</u>
Revenue from gaming facilities		
Net poker machine takings	7,515,890	7,126,121
Keno and TAB commission	233,640	220,143
Bingo and raffle income	201,696	202,309
	<u>7,951,226</u>	<u>7,548,573</u>
Revenue from rendering of services		
Bowling club levies	3,150	4,123
Commission received	3,706	8,452
Member subscriptions	345,150	288,343
Service charges	231,437	369,602
	<u>583,443</u>	<u>670,520</u>
Other revenue		
Rent	580,085	521,699
Rebates	17,172	17,172
Sundry income	2,845	1,987
	<u>600,102</u>	<u>540,858</u>
Total gross revenue from ordinary activities	<u>17,054,270</u>	<u>16,537,876</u>
(b) Other income		
Interest received	138,284	22,009
Profit from sale of depreciable assets	46,651	60,401
Total Other Income	<u>184,935</u>	<u>82,410</u>
Note 3 -Expenses		
(a) Cost of goods sold		
Bar trading	2,462,696	2,302,414
Surf Club sales and catering	336,375	400,782
Functions catering	238,814	342,656
Coffee Shop	44,073	40,183
	<u>3,081,958</u>	<u>3,086,035</u>
(b) Trading expenses		
Bar trading	1,329,064	1,279,449
Poker machine trading	2,462,362	2,351,427
Coffee shop trading	56,730	50,498
Keno and TAB trading	59,083	52,392
Catering trading	133,684	115,011
	<u>4,040,923</u>	<u>3,848,777</u>

	2023 \$	2022 \$
Note 3 -Expenses (continued)		
(c) Administration and general expenses		
Advertising	132,634	36,122
Allowances	79,498	74,000
Audit and accountancy fees	48,534	29,400
Bank fees and charges	83,721	91,829
Borrowing expenses	61,212	95,210
Computer software and support costs	201,746	173,604
COVID expenses	-	31,532
Depreciation	873,766	830,482
Employee leave entitlements	235,729	241,767
Flowers, decorations and floral tributes	6,021	7,597
Fringe benefits tax	56,765	-
Insurance	342,378	274,688
Legal costs	17,639	20,771
Licences	1,084	1,735
Loss on disposal of depreciable assets	570,256	-
Membership expenses	20,742	17,861
Motor vehicle expenses	8,671	8,459
Payroll tax	185,760	162,111
Printing, stationery and postage	21,278	24,796
Rates and taxes	159,269	156,391
Security	292,160	301,327
Staff training	28,460	33,448
Subscriptions, journals	18,754	12,098
Sundry expenses	2	409
Superannuation	418,715	378,873
Telephone	7,840	9,348
Wages and salaries	<u>2,081,959</u>	<u>1,805,362</u>
	<u>5,954,593</u>	<u>4,819,220</u>
(d) Clubhouse expenses		
Cleaning	460,824	404,049
Grants and donations	147,444	108,554
Light and power	240,095	186,289
Repairs and maintenance	223,590	181,060
Staff expenses	60,332	52,400
Wages	108,330	88,708
	<u>1,240,615</u>	<u>1,021,060</u>
(e) Finance costs		
Interest - bank	118,985	49,999
	<u>118,985</u>	<u>49,999</u>

	2023 \$	2022 \$
Note 3 -Expenses (continued)		
(f) <u>Social, sporting and amenities expenses</u>		
Bowling greens maintenance	7,918	6,121
Club Sky Channel expenses	28,488	27,536
Depreciation	248	446
Entertainment	8,970	10,345
Functions and promotions	526,849	577,160
Meeting expenses	14,937	12,055
Pay-television expenses	61,724	63,410
Storage costs	6,429	4,918
Points awarded	106,142	56,750
Mahalo program points	114,970	109,460
Wages	55,268	46,063
	<u>931,943</u>	<u>914,264</u>

Note 4 -Income tax expense

The Income Tax Assessment Act 1997 provides that under the concept of mutuality Cronulla R.S.L. Memorial Club Limited is liable for income tax, based upon net assessable income derived from non-members and from investments in outside entities. In view of these special circumstances, it is not appropriate to compare income tax payable with the net profit disclosed in the Statement of Comprehensive Income.

The amount set aside for income tax in the Statement of Comprehensive Income has been calculated as follows:

Portion of income attributed to non-members	6,692,780	6,066,652
Less: Portion of expenses attributed to non-members	<u>(5,899,643)</u>	<u>(5,129,433)</u>
	793,137	937,219
Add: Other assessable income	1,049,959	1,184,259
Less: Other deductible expenses	<u>(1,365,808)</u>	<u>(1,185,075)</u>
	477,288	936,403
Prior year tax losses deducted	<u>(348,164)</u>	<u>(936,403)</u>
Net taxable income/(tax loss) for the year	<u>129,124</u>	-
Current income tax applicable to net taxable income at 25%	32,281	-
Income tax expense	<u>32,281</u>	-

Note 5 -Cash and cash equivalents

Cash on hand	678,929	652,185
Cash at bank	<u>7,012,826</u>	<u>6,250,863</u>
	<u>7,691,755</u>	<u>6,903,048</u>

Note 6 -Trade and other receivables

Trade accounts receivable	197,426	97,436
Accrued income	<u>7,000</u>	<u>(8,851)</u>
	<u>204,426</u>	<u>88,585</u>

	2023 \$	2022 \$
Note 7 -Inventories		
Finished goods, at cost	<u>237,877</u>	<u>222,476</u>
	<u>237,877</u>	<u>222,476</u>
(a) <u>Net fair value</u>		
The net fair value of inventories approximates their carrying amount.		
(b) <u>Inventory expense</u>		
Inventory recognised as expense during the year ended 31 December, 2023 amounted to \$2,929,100 (2022: \$2,855,674). The expense has been included in "Cost of goods sold" in the Statement of Comprehensive Income.		
Note 8 -Other assets		
<u>Other current assets</u>		
Prepaid expenses	<u>329,619</u>	<u>333,606</u>
	<u>329,619</u>	<u>333,606</u>
<u>Non-current</u>		
Building and redevelopment costs in progress, at cost	<u>401,533</u>	<u>484,358</u>
	<u>401,533</u>	<u>484,358</u>

Note 9 -Property, plant and equipment

(a) Valuation of land and buildings

The freehold land and buildings of the company were independently valued as at 31 December, 2023 by Howden Risk Consulting. The valuations for both the freehold land and the buildings have been prepared on the basis of fair value for financial reporting purposes. Underlying the fair values is the presumption that the company is a going concern without any intention or need to liquidate, or otherwise wind-up its operations, or undertake a transaction on adverse terms. Factors considered within the independent valuation include existing zoning of the land, location and shape of the sites, values of comparably zoned land in surrounding areas making allowance for size, character of location and other constraints, and apportionment of each property based upon ongoing use as a registered club for Fair Value assessment purposes.

The Directors have adopted the valuations based upon the valuations having been determined by qualified, experienced valuers, carried out in accordance with the International Valuation Standards, the Australian Property Institute's Code of Professional Conduct and Valuation and Property Standards and Australian Accounting Standards 13 and 116.

Note 9 - Property, plant and equipment (continued)

There is no provision for the distribution of accumulated net revaluation surplus to members under the Constitution of the company.

(b) Reconciliation of property, plant and equipment

	Freehold land	Buildings	Plant, furniture and fittings	Poker machines	Motor vehicles	Total
	\$	\$	\$	\$	\$	\$
<u>Cost and/or valuation</u>						
Balance at 31/12/2022						
At valuation	29,000,000	18,960,458		-	-	47,960,458
At cost		1,468,763	3,040,665	4,329,288	99,774	8,938,490
Additions		937,421	530,951	541,297		2,009,669
Disposals		(829,465)	(736,605)	(665,367)	(43,172)	(2,274,609)
Revaluation increment	47,300,000	9,878,981				57,178,981
Balance at 31/12/2023	<u>76,300,000</u>	<u>30,416,158</u>	<u>2,835,011</u>	<u>4,205,218</u>	<u>56,602</u>	<u>113,812,989</u>
<u>Accumulated depreciation:</u>						
Balance at 31/12/2022	-	3,950,724	2,118,900	3,576,673	72,435	9,718,732
Depreciation provided	-	639,580	254,435	306,478	993	1,201,486
Written off on disposals	-	(374,146)	(648,013)	(649,397)	(16,826)	(1,688,382)
Balance at 31/12/2023	-	<u>4,216,158</u>	<u>1,725,322</u>	<u>3,233,754</u>	<u>56,602</u>	<u>9,231,836</u>
<u>Written down value:</u>						
As at 31/12/2023	<u>76,300,000</u>	<u>26,200,000</u>	<u>1,109,689</u>	<u>971,464</u>	<u>-</u>	<u>104,581,153</u>
As at 31/12/2022	29,000,000	16,478,497	921,765	752,615	27,339	47,180,216

(c) Core properties

The following are core properties of the club:-

- 38 Gerrale Street, Cronulla, NSW 2230
- 109-113 Gerrale Street, Cronulla, NSW 2230

Note 10 - Trade and other payables

Trade accounts payable	1,177,442	748,850
Other accounts payable	572,293	437,920
GST payable (refundable)	282,732	298,911
	<u>2,032,467</u>	<u>1,485,681</u>

2023
\$

2022
\$

Note 11 - Borrowings

Secured

Current portion of long term borrowings
Bank Loan

	1,200,000	1,304,817
	<u>1,200,000</u>	<u>1,304,817</u>

Non-current portion of long term borrowings

Bank loan

	1,212,220	2,412,244
	<u>1,212,220</u>	<u>2,412,244</u>

Total current and non-current secured liabilities:

Bank loan

	2,412,220	3,717,061
	<u>2,412,220</u>	<u>3,717,061</u>

The bank loan is secured by registered mortgage over the freehold land of the company.

Note 12 - Provisions

Current

Provision for employee entitlements
Provision for poker machine linked prizes
Provision for income tax (refund)
Other provisions

	201,332	183,116
	130,049	114,837
	(15,662)	-
	40,947	86,209
	<u>356,666</u>	<u>384,162</u>

Non-current

Provision for employee entitlements

	62,254	74,113
--	--------	--------

Total provisions

Provision for employee entitlements
Provision for poker machine linked prizes
Other provisions

	263,586	257,229
	130,049	114,837
	40,947	86,209
	<u>434,582</u>	<u>458,275</u>

	2023 \$	2022 \$
Note 12 - Provisions (continued)		
(a) Provision for employee entitlements		
A provision has been recognised for employee entitlements relating to annual leave, long service leave and rostered leave. The liability is measured as expected future payments to be made in respect of services provided by employees as at the reporting date. The probability and timing of employee entitlements expected to be taken are estimated on the basis of historical data.		
Movement:-		
Balance at beginning of the financial year	257,229	242,311
Additional provisions made during the year	208,327	233,407
Amount used during the year	<u>(201,970)</u>	<u>(218,489)</u>
Balance at the end of the financial year	<u>263,586</u>	<u>257,229</u>
(a) Provision for poker machine linked prizes		
A provision is made in the financial report for accumulated poker machine jackpots liability as at the reporting date. The balance at financial year end is expected to be utilised within the next financial year. Management estimates the provision based on historical information and any recent trends which may suggest future obligations could differ from historical amounts.		
Movement:-		
Balance at beginning of the financial year	114,837	82,287
Increase/(decrease) in provision	<u>15,212</u>	<u>32,550</u>
Balance at the end of the financial year	<u>130,049</u>	<u>114,837</u>
Note 13 - Other current liabilities		
Current		
Membership fees received in advance	510,167	472,728
Other income received in advance	<u>(39,024)</u>	<u>(14,609)</u>
Subsidiary club funds	<u>471,143</u>	<u>456,547</u>
Note 14 - Reserves		
Asset revaluation reserve	<u>87,972,017</u>	<u>30,793,036</u>
The Asset Revaluation Reserve records increments and decrements on the revaluation of specific non-current assets.		
Movement:-		
Balance at beginning of the financial year	30,793,036	30,793,036
Revaluation increment (net) of freehold land and buildings	<u>57,178,981</u>	<u>-</u>
Balance at the end of the financial year	<u>87,972,017</u>	<u>30,793,036</u>

	2023 \$	2022 \$
Note 15 - Retained earnings		
Retained earnings	<u>20,139,596</u>	<u>18,301,689</u>
Movement:		
Balance at beginning of the year	18,301,689	15,420,758
Net profit / (loss) for the year	<u>1,837,907</u>	<u>2,880,931</u>
Balance at year end	<u>20,139,596</u>	<u>18,301,689</u>
Note 16 - Notes to Statement of Cash Flows		
(a) Reconciliation of the operating profit after tax to the net cash flows from operations		
Operating profit after income tax	1,837,907	2,880,931
Non-cash flow items in operating profit:		
Depreciation and amortisation	1,201,486	1,149,931
Net loss (profit) from sale of non-current assets	523,605	(60,401)
Provision for employee entitlements	6,357	57,119
Provision for poker machine linked prizes	<u>(30,048)</u>	<u>36,181</u>
Changes in assets and liabilities:		
Accounts receivable	(115,841)	140,846
Inventories	(15,401)	(13,698)
Prepaid expenses	3,987	(17,677)
Accounts payable	546,763	89,996
Income received in advance	14,597	61,360
Income tax provision	<u>(15,662)</u>	<u>-</u>
Net cash from operating activities	<u>3,957,770</u>	<u>4,324,588</u>
(b) Reconciliation of cash and cash equivalents		
Cash at bank	7,012,826	6,250,863
Cash on hand	678,929	652,185
Cash on term deposit	<u>-</u>	<u>-</u>
	<u>7,691,755</u>	<u>6,903,048</u>
(c) Cash flows presented on a net basis		
Cash flows arising from poker machines, Keno and TAB trading are presented on a net basis in the Statement of Cash Flows.		
Note 17 - Capital and leasing commitments		
(a) Capital commitments		
There have been no contracted capital expenditure commitments since balance date, and to the date of this report.		

Note 17 - Capital and leasing commitments (continued)

(b) Superannuation commitments

The company contributes to superannuation plans so as to provide benefits to employees on retirement, death or disability. Benefits provided under the plans are based on contributions from the company and, in certain cases, on contributions from employees. To the extent that contributions to the superannuation plans by the company are in accordance with industrial agreements, there is a legally enforceable obligation on the company to contribute to the superannuation plan.

The company does not provide any guarantee whatsoever to any person as to the performance of the superannuation plans to which it contributes, nor as to the ability of the superannuation plans to meet their obligations as and when they fall due.

Note 18 - Contributed equity

The company is limited by guarantee. In the event of a winding-up of the company, the Constitution states that each member is required to contribute a maximum of \$1 toward meeting any outstanding obligations of the company.

Note 19 - Contingent liabilities

The Directors of the company are not aware of any contingent liabilities at balance date.

Note 20 - Events subsequent to reporting date

There have been no events which have occurred between balance date and the date of these accounts which will materially impact the company.

Note 21 - Related-party transactions

Transactions with Directors involving the purchase of trading stock occurred within the normal club-member relationship on terms and conditions no more favourable than those available on similar transactions to other club members.

The Director emoluments during the year amounted to \$79,498 (2022: \$74,000). The emoluments for each Director were approved by members during the previous Annual General Meeting. No other benefits have been provided to Directors, other than provision of meals, travel, and other costs in relation to attendance at meetings, as previously approved by members at Annual General Meeting.

The benefits paid to key management personnel ("KMP") of the company, excluding Director emoluments recorded above, during the year are as follows:

	2023	2022
	\$	\$
Salaries, fees and allowances	730,653	664,766
Superannuation	80,372	62,030
Non-cash benefits	35,411	12,308
	<u>846,436</u>	<u>739,104</u>

Note 22 - Financial risk management

The company financial instruments consist mainly of deposits with banks, short-term investments, accounts receivable and payable, and bank loans.

The net fair values of the assets and liabilities approximates their carrying amount, because of their short term to maturity. No financial assets and financial liabilities are readily traded on organised markets in standardised form. Financial assets where the carrying amount exceeds net fair values have not been written down as the company intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of the financial assets and financial liabilities are disclosed in the Statement of Financial Position and in the Notes to the Financial Statements.

	2023		2022	
	Carrying Amount	Net Fair Value	Carrying Amount	Net Fair Value
	\$	\$	\$	\$
Financial assets:				
Cash and cash equivalents	7,691,755	7,691,755	6,903,048	6,903,048
Receivables	204,426	204,426	88,585	88,585
	<u>7,896,181</u>	<u>7,896,181</u>	<u>6,991,633</u>	<u>6,991,633</u>
Financial Liabilities:				
Trade and other payables	2,032,467	2,032,467	1,485,681	1,485,681
Bank loans	2,412,220	2,412,220	3,717,061	3,717,061
	<u>4,444,687</u>	<u>4,444,687</u>	<u>5,202,742</u>	<u>5,202,742</u>

Note 23 - Disclosure Requirements under Section 41E of the Registered Clubs Act

Core and Non-core Property

Section 41E of the Registered Clubs Act defines "core property" as meaning any real property owned or occupied by a registered club that comprises:

- (a) the defined premises of the club; or
- (b) any facility provided by the club for use of its members and their guests; or
- (c) any other property declared, by resolution passed by a majority of the members present at a general meeting of the ordinary members of the club, to be core property of the club.

"Non-core property" is defined as meaning any real property owned or occupied by the club that is not core property.

The Directors consider the properties 38 Gerrale Street, Cronulla and 109-113 Gerrale Street, Cronulla to be core property.

The company has no non-core property.

**Cronulla R.S.L. Memorial Club Limited
ACN 001 027 176**

Directors Declaration

The Directors of Cronulla R.S.L. Memorial Club Limited declare that:

1. The financial statements and notes thereto are in accordance with the Corporations Act 2001, and:
 - (a) comply with Accounting Standards in Australia and the Corporations Regulations 2001; and
 - (b) give a true and fair view of the company's financial position as at 31 December, 2023 and of its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements.
2. In the opinion of the Directors there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.


Kenneth John Brown
 - President

Dated this 19th day of March, 2024.

**DIRECTORS
DECLARATION**

**FOR THE YEAR ENDED
31 DECEMBER, 2023**

BUSINESS PARTNER ACCOUNTANTS

ABN 31 254 110 983

Chartered Accountants and Business Advisors

PO Box 634 Miranda NSW 1490	<u>Principal:</u> Mark J. Lennon B.Comm., FCA	Suite 6, First Floor 525 Kingsway (Cnr. Clubb Cr.) Miranda NSW 2228
	Tel: (02) 9524 2966 Fax: (02) 9524 2933	
E-mail: info@bpaccountants.com.au		

Independent Audit Report

To the Members of Cronulla R.S.L. Memorial Club Limited

Audit Opinion

We have audited the financial report of Cronulla R.S.L Memorial Club Limited, which comprises the Statement of Financial Position as at 31 December, 2023, the Statement of Comprehensive Income, Statement of Changes in Equity, and Statement of Cash Flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the Directors Declaration.

In our opinion, the accompanying financial report of Cronulla R.S.L. Memorial Club Limited is in accordance with the Corporations Act 2001, including:

- i) giving a true and fair view of the company financial position as at 31 December, 2023 and of its financial performance for the year then ended; and
- ii) complying with Australian Accounting Standards – Simplified Disclosures and the Corporations Regulations 2001 .

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Cronulla R.S.L Memorial Club Limited, would be in the same terms if given to the directors as at the time of this audit report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**INDEPENDENT
AUDIT REPORT**

**FOR THE YEAR ENDED
31 DECEMBER, 2023**

Information Other than the Financial Report and Audit Report Thereon

The Directors are responsible for the other information. The other information comprises the information included in the company annual report for the year ended 31 December, 2023, but does not include the financial report and our audit report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The Directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Simplified Disclosures and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the company ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

– Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

– Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company internal control.

– Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.

– Conclude on the appropriateness of the Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.

– Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Business Partner Accountants



Mark J Leppin

Signed at Miranda, NSW, this 19th day of March, 2024.





EMPLOYEE OF THE YEAR 2023

KEIRA COMYNS

AWARDED TO

KEIRA COMYNS

NOMINATIONS

"I would like to nominate Keira. She always has a great attitude, nothing is too much trouble and she takes pride in whatever role she is in."

"I would like to vote for Keira Comyns for staff member of the year. Keira is an absolute pleasure to have in the bar. She is constantly offering to assist in whatever way she can, and is always willing to put 110% effort into whatever she is doing. Her friendliness and kind nature allow people to feel instantly at ease, and she never fails to make me or anyone around her laugh. She is always willing to assist in whatever way she can, whether it be the courtesy bus or jumping in to fill a functions shift. Her efforts were recognized this year when she was given a Team Leader position. Her kindness also makes her an outstanding leader. Staff look to this person consistently whenever they need a helping hand. She is always willing to go the extra mile, and without a doubt brightens up every room she enters. I am constantly impressed by her, and while there are many who are able to embody what it means to be a valuable employee; there is no one quite like Keira Comyns who exudes the very definition of an outstanding employee. I am extremely happy to nominate Keira, and for her to be recognized for her truly exceptional efforts this year."

"Keira always stays back when asked to set functions, comes in last minute when asked. Always goes above and beyond in any situation."

"Please consider Keira Comyns for staff member of the year this year. Keira is an exceptional person on our team. Patron's respect her and she treats them very kindly and fairly. Nothing is ever a drama for her and you can always count on her for help. Keira has the utmost respect from the staff as she is very level headed and approachable in her various positions in the club. Keira is able to withstand issues that may arise on shift, including problem patrons, and still treats everyone in line as one would be expected to be treated when out for the night. When Keira is on shift, I always expect the night to run smoothly and she has never let me down. Thank you to Keira!"

"My staff member of the year pick would have to be Keira Comyns her dedication and countless hours really speak for themselves. Not only is she willing to stay back and help out when needed she really makes sure every customer feels comfortable within the club and always goes that extra mile for them and her fellow employees."

"Keira Comyns is also a superstar. She is the ideal member of staff, cool calm collected, happy and efficient! I've watched her in functions and she is amazing with the clients. She is reassuring, says yes with a smile to whatever is requested even if it is delivered by a stressed guest. She knows her role well, understands hospitality and is totally Shire Beautiful!"

"I would like to nominate 2 staff for employee of the year. Keira and Riley Comyns find these siblings to be so helpful, always available to come in at short notice and a pleasure to work with. They are hardworking and never complain about jobs given to them. They are great team players and I feel that either one of them, would be an appropriate candidate."

"This year I would like to vote for Keira Comyns I believe she always has a positive attitude and displays every one of our values. She is kind, hardworking, customer service focused and a team player."

Lana keeps and holds us all to a high standard of service and cleaning, also when I was rostered on to work on my birthday until 1 am she came downstairs when she finished and took over my cleaning duties so I could leave early. She deserves it.

Riley Crawford since his first days here, he has always been a positive, enthusiastic and helpful team member and often asks if there is anything extra that he can assist other teams in the club with.

Kelly Brooks, I know she won't a few weeks, but she is always there as the sign it done. She changes hats constantly and is so adaptable, never pushes back and goes where the club needs her with no push back. She is very adaptable and always ready to help our staff (laboratory patrons and the club) in any way possible. Kelly is kind, patient and in difficult times Kelly always holds her head up high and smiles and makes sure everyone is laughing whilst doing a terrific job.

I would like to nominate 2 staff for employees of the year. Keira and Riley Combs find themselves to be so helpful, always available to come in at short notice and a pleasure to work with. They are hardworking and never complain about jobs given to them. They are great team players and I feel that either one of them, would be an appropriate candidate to receive this year's award.

Keira Comyns is also a superstar. She is the ideal member of staff, cool calm collected, happy and efficient! I've watched her in functions and she is amazing with the clients. She is reassuring, says yes with a smile and always goes the extra mile to deliver by a stress guest. She knows her role well, understands hospitality and is totally Shire Beautiful!

I would like to vote for Darcy Lukins for employee of the year. Due to he is always helpful and takes the job well.

For my choice in employee of the year I have picked Lara Madden. I believe I am the most out of anyone I have seen her work and worked alongside her and know her ethic comes second to none. As well as completing any rostered job in a bar, morning work like cash counting as well.

I would like to vote for Riley Combs for staff member of the year. Riley is a great team member and a pleasure to work with, always helping and providing exceptional customer experiences.

I vote Monika Ranny. Mon is always helpful, always smiling and customers get on well with her.

Darcy has retained my vote from last year as he is an exceptional staff member. He is engaging with patrons, making quick work that they are satisfied with the service provided. Here, he has great attention to detail, ensuring the service to patrons is exactly what they asked for but is efficient at anticipating their needs. He is also great at jumping in and fixing broken things without question.

I would like to nominate Lisa, in Reception for staff member of the year. She is always making sure all is going well and kind with her strong coordination and bubbling personality.

Ben is an exceptional colleague and ever so friendly in his hospitality. Patrons are greeted and served with efficiency and great care. Ben with the patrons he is looking after and confidently assists with quarrels they may have. I can count on Ben to always check in and offer help on shift.

I nominate Darcy. Same reasons as last year. He is always first to help wherever needed, polite and a lovely gentleman.

Ben shipman is such a respectful, young man and it comes across in his work and the way he interacts with our patrons in the club. He also goes above and beyond.

I would like to vote Lana as employees of the year. She works all the days of the week in all different areas and I got to see everything she does. A lot of staff depend on her because she is good at her job. She is always a pleasure to work with. She always helps out wherever is needed.

OUR STAFF Nominations

My staff member of the year pick would have to be Keira Comyns her dedication and countless hours really speak for themselves. Not only is she willing to stay back and help out when needed she really makes sure every customer feels comfortable within the club and always goes that extra mile for them and her fellow employees.

Sean is a hidden gem down in the cellar. I can always count on him to be there with stock when needed but also is dutiful and proactive with his work. Sean is knowledgeable and respectful confidently explaining alternate ways to complete tasks that can help both staff and his own efficiency in the cellar. He performs his work ethic, conveys pride in his role in ensuring patrons receive tasty beverages.

I would like to nominate Tomas Campbell as employee of the year. He has shown me great training and leadership at my time with the club. I hope he is kindly rewarded!

Monika Ranny, Darcy Lukins and Lara Madden. The three of these staff have gone above and beyond every time they are on shift and are truly fantastic employees.

Kelly is always approachable to both staff and patrons. She is always willing to assist in assisting several staff along the way and greeting and helping our patrons to enjoy their visit and to wear the Shire trouble. She also has a very diverse skillset within our club which not too many can brag about. Kelly absolutely demonstrates 'Friends by the Board' each and every day!

Keira Comyns is also a superstar. She is the ideal member of staff, cool calm collected, happy and efficient! I've watched her in functions and she is amazing with the clients. She is reassuring, says yes with a smile to whatever is needed, understands hospitality by a stress guest. She knows her role well, understands hospitality and is totally Shire Beautiful!

Emily lives and breathes our values! Emily frequently works outside the scope of her role, going above and beyond on every day. She dedicates her time to assist our patrons and ensure they have a great time. She is always willing to make special mention of her coming in her own time to record the podcast, or assisting at the Surfmaesters activation. She has a great demeanour with staff, board, members, guests and stakeholders. She shines brightly and is the essence of our values. She has contributed by delivering on her role, but also by lifting the spirits of the entire organisation with her empathy and passion for what she does. Although she has only been with us for one year, she is a gem! I feel like Gonulla RSL wouldn't be the same without her. She should be recognised for her incredible spirit. A true friend by the beach!

Eric as a newer staff member has picked up and handled the new role astonishingly. There's a real shift and buzz in the room when he arrives on shift. Eric fulfills his role efficiently and he has never let me down. He is a very fast learner and respectful I see this in his interactions with patrons. Eric treats each patron as an individual rather than just the next one in line, tailoring his attention and service to the person in front of him. There is a great amount of respect for Eric amongst the staff, a testament to his work ethic as a new staff member on our team. He made some great impressions in his first week amongst the regulars.



2023 *Year in Review*

36,177



MEMBERS

\$108 MILLION



ASSETS



51,287
COCKTAILS



\$240,000
MONEY DONATED

227,471 MEALS



165



EMPLOYEES



RAFFLE PRIZES



426,872
SCHOONERS



475,327
PEOPLE COUNT

93,120 STAFF HOURS WORKED



183
ENTERTAINERS



SPECIAL INITIATIVES

We have identified and created more relevant ways to better support our local community. Here are some of the local events and initiatives that the Club were involved with, from the 1st January 2023 – 31st December 2023.

HOPEFIELD EVE PROJECT

Cronulla RSL are proud to continue to support Hopefield Services.

In 2023, donations collected throughout the Snacktember campaign were donated to the Hopefield Cronulla Hub, providing relief to local families in need. (1)

The Club also aided The EVE Project, a program, delivered by Hopefield Services, to offer a new alternative for women who live with trauma as a result of past abuse. President of the Cronulla RSL Motoring Enthusiasts Club, John Kinane, drove the Cronulla RSL Courtesy bus to Wombarra once a week for 4 weeks, to allow the participants to take part in Equine Therapy. This service was of huge value to the charity, as it saved thousands of dollars in bus transfer costs. (2)

SCHOOLS PROGRAM

Over the years, the Cronulla RSL School Grants Program has assisted local students further their academic, sporting, or artistic endeavours, by providing scholarships to help fund extracurricular activities. We are proud of the positive impact the program has had on these students.

As part of our ongoing dedication to our community, we have undertaken a comprehensive review of our longstanding commitment to supporting local schools, to ensure it remains impactful, relevant, and beneficial.

In an effort to make the program even more effective and aligned with the evolving needs of schools in our community, we have identified enhancements which may be more specific to the needs of local schools and can provide greater support for educational initiatives that have a meaningful impact on our students. The Club is dedicated to working closely with the following local schools.

Burraneer Bay Our Lady of Mercy
Burraneer Bay Public School
Cronulla High School
Cronulla Primary School
Cronulla South Public School

St Aloysius Catholic College Cronulla
De La Salle Catholic College Cronulla
Kurnell Public School
St Aloysius Catholic Primary School
St Francis De Sales Primary school
Woolooware High School
Woolooware Public School



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TREES OF HOPE

In 2023, 11 community organisations decorated a Christmas tree as part of the Trees of Hope campaign, to symbolise each aspect of their individual support for the community. (1) These organisations were.

- Cronulla Community Cafe
- Endeavour SKWAD
- Hopefield
- Kookaburra Kids
- Dandelion
- Learning Links
- Sailability
- Stellar Experiences
- Sutherland Shire Animal Shelter
- Surfers Rescue 24/7
- Cronulla RSL Sub-Branch

Members, guests, staff and the board vote for their favourite tree in the foyer, and the group whose tree had most votes won a share of \$4,000. The groups who did not win the top prize, received \$500. In total, the program donated \$8,000 to the local community.

MORE THAN A RUN

Local running clubs came together at Cronulla RSL in November, in support of mens health, through More than a Run. (2)

Powered by Lululemon, the initiative brought the running community across the country together as part of a decentralised event, with runners from around the nation running at the same time in different locations, for the same cause.

In the Sutherland Shire, runners commenced in Cronulla Park and finished their epic quest on the Cronulla RSL bowling green, where they were treated to post-run refreshments, courtesy of Cronulla RSL's new catering team Catering HQ and other sponsors.

Fantastic handlers & dogs from Paws Pet Therapy, were also there to welcome the runners home with a furry cuddle, which helped lower their heart rates.

The incredible Cronulla (Mo)re Than a Run crew ran a raffle, raising close to \$3,000 for Movember.



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MERCHANDISE STORE

Cronulla RSL have launched a new merchandise range, in collaboration with Stanno Australia.

Cronulla RSL's exciting launch of the new range in collaboration with Stanno, revolutionises the convenience and accessibility of acquiring club merchandise for its members. Members can easily customise their chosen items with the Cronulla RSL, sub-club or sporting group logo.

HEADLINE ACTS

Local up-and-coming musicians took the stage at Cronulla RSL, as part of the Club's Headline Acts competition.

This voters choice competition has become a highly anticipated and celebrated occasion that brings immense benefits to both club members and the local community.

Supported by incredible businesses & brands (Headline Acts, Craig Woodward, The Brass Monkey, Menai Music & Engadine Music), the competition attracted a diverse range of talent and created a vibrant atmosphere that extended beyond the club walls; not only enhancing the social and cultural experiences of club members & guests, but also providing a platform for local artists to showcase their talents and gain exposure.

The Club received several quality nominations, from talented solo artists, duos and bands from around the Sutherland Shire & Greater Sydney. 19 acts were chosen to perform in the Club's Sunroom, for a chance at winning \$2000 cash, a 1:1 recording session with Craig Woodward, a headline show at the Brass Monkey and three professional singing lessons from Sutherland Shire Singing.

This innovative event allowed club patrons to actively participate in the competition, by selecting their favourite performances. Acts with the most votes in the 'heat rounds', received an entry into the 'final round'.

NSW SENIORS FESTIVAL

In February, the Club provided seniors the opportunity to try something new, hone their skills and get together with friends by the beach (or meet new ones!), through sessions donated by local businesses and community groups in the Sutherland Shire, as part of the NSW Seniors Festival.



CRONULLA RSL PODCAST

The Cronulla RSL 'Friends By the Beach' podcast series serves as a means to share the captivating stories and experiences of our members, and to provide a space for veterans, and community members to recount their personal narratives.

It's an invaluable tool for preserving and restoring the rich history of the club. By recording and documenting the accounts of past events, milestones, and individuals, the podcast ensures that the legacy and contributions of Cronulla RSL are safeguarded for future generations.

It's our time capsule, allowing listeners to connect with the club's heritage and appreciate the collective journey that has shaped its identity.

In 2023 we delved into the extraordinary stories of Vietnam Veteran Paul Zaat & World War II Veteran and Sutherland Hospital Founding Matron, Beryl Bonfield.

WAR ANIMAL DAY

On Friday 24th February Cronulla RSL recognised National War Animal Day, and the important roles that animals have and continued to play in war (1). A special memorial service was held at the Club's Memorial Garden.

In 2023, Cronulla RSL were one of the first clubs in NSW to hold a War Animal Day service, to encourage the community to think not only about our soldiers who gave their lives in war, but also spare a thought for the four-legged and winged heroes that fought and died alongside our troops.

To help inspire organisations such as clubs and schools around Australia, to commemorate War Animal Day on February 24th each year, Cronulla RSL have established a helpful downloadable guide, to assist staff with implementing the special day in their commemorative calendar.

ANZAC DAY

Cronulla RSL fundraising activities on ANZAC Day 2023, have raised \$7,000 to support the efforts of the Australian War Animal Memorial Organisation (AWAMO) & Veteran Service Animals. (2)

The Club proudly supports our local Veteran Military War Dog, Manic, by assisting his family with the costs associated with food and veterinary care expenses.

The club's support contributed significantly to the AWAMO's efforts to provide support to animals displaced by the Ukrainian-Russian Conflict.



SUB CLUBS & SPORTING GROUPS

Our sub-clubs & sporting groups are a great opportunity for our members to make new friends, stay active and healthy. They are the heart of our club, and we are proud to support the activities they are involved with in our community.

- Cronulla RSL 55 & Over Club
- Cronulla RSL Chess Club
- Cronulla RSL Football Club (1)
- Cronulla RSL Hockey Club
- Cronulla RSL Indoor Bowling Club
- Cronulla RSL Motoring Enthusiasts Group
- Cronulla RSL Netball Club (2)
- Cronulla RSL Softball Club
- Cronulla RSL Swimming Club
- Cronulla RSL Table Tennis Club (3)



AWARDS & RECOGNITION

CLUBS NSW HEART OF THE COMMUNITY AWARD

Cronulla RSL was announced as the winner of the 2023 Clubs NSW Clubs & Community Awards, in the 'Heart of the Community' category.

The Heart of the Community Award recognises the outstanding efforts of clubs that have had a significant positive impact on their community by contributing to and/or improving the social, cultural, financial or environmental wellbeing of the community.

The Club's nomination "No Dog Left Behind" was based on the club's fundraising efforts to support the Australian War Animal Memorial Organisation (AWAMO) and the Sutherland Shire's local Veteran War Dog. In addition, Cronulla RSL was recognised as the first RSL club in NSW to establish an AWAMO supported memorial plaque for war animals and the first club in Australia to provide a retired war veteran dog club membership.

"SPIRIT OF ANZAC" RSL SERVICES AWARD - HIGHLY COMMENDED

Cronulla RSL was recognised by RSL & Services Clubs Association, for its outstanding contribution to members and the local community throughout the past 12 months, being awarded the "Spirit of ANZAC Award - Highly Commended".

The award shines a spotlight on RSL clubs around the nation, who epitomise the sacrifice of those who served in the defence of our nation and in the traditions of the ANZAC's - courage, endurance, initiative, discipline and mateship.



KEY PRIORITY AREAS *in 2024*

The Club has identified the following community key priority areas for community support for 2024.

VETERANS

Supporting organisations who recognise, honour, and assist those who have served our nation (including animals impacted by war)

BEACH CULTURE

Fostering a fun, inclusive & safe beach culture, including water safety & the preservation of the coastal environment

AGEING

Supporting an aging population and providing activities to assist with physical, mental, and social aspects of ageing

SCHOOLS

Fostering the success and well-being of students, educators, and the entire school community in Cronulla

CRONULLA

Preserving the history of Cronulla and supporting its growth, by working with businesses and social services

SPORT

Supporting community sports that foster an environment where people of all ages and backgrounds can participate in sports and physical activities, promoting physical fitness, social interaction, and community cohesion

GRASS ROOTS ART

Nurturing and promoting the talent and creativity of independent and emerging artists at the local level.





cronullarsl
FRIENDS BY THE BEACH